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**GSA NEWS**



## **New GSA MAS SIN# 599 6 Under Schedule 599 for Hotels**

August 2012 — Until now the only way a hotel could participate on the GSA Multiple Award Schedules Program as a contract holder was if they provided extended stay rooms or rooms offering cooking facilities.

Recently, under Schedule 599 Travel Services Solutions a new SIN (Special Identification Number) 599 6 — “Specialized Conference Facilities and Services”, has become eligible.

Taken directly from GSA Advantage...

“Specialized Conference Facilities and Services Commercial services for the provision of specialized conference facilities providing complete meeting packages (CMP) (to include sleeping room, meeting space, all food and beverage, conference technology services, business center services and other related services).”

With the addition of this new SIN the door is wide open for the hotel industry with properties that qualify to participate in GSA opportunities around the world! Currently there is only one contractor listed on this new SIN! Although they are part of a large organization this contract is for just one location in Oklahoma.

We have not seen many opportunities like this in the past few years. New SIN numbers are added when the GSA see’s a gap in there offerings to other agencies. This new SIN is a sure indication that the GSA is looking for more contractors to provide these services under the Schedules program and not on the open market.

If you think that your company could potentially benefit from this new development contact us so that one of our consultants can provide more details to you. Then you can decide if this may be a opportunity for your company to pursue.