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MONTHLY MARKETING TIPS



This Months Contractor TIPS! August 2012

Tip #2—MAS Mod for all GSA Contractors

SIP (Schedules Input Program) will be replaced by FPL (Formatted Price List) all schedule holders should expect a MAS Modification very soon. The reason for this change is to completely replace an outdated upload program and to standardize GSA Contract Holders layout on items like Terms & Conditions.

This initiative was undertaken by the GSA to streamline the electronic price list process, and to create a database whereby agency GSA customers can search for their desired products and services while comparing prices in a standardized format.

- ALL previous Mass Modifications must be complete to receive MAS MOD for FPL.
- You must then complete the FPL MAS MOD which, at a minimum, adds a clause requiring the training and certification for the FPL.
- Upon Completion of this training, you will need to register for your certificate of training completion, which will require the DUNS number associated with your contract.
- The system will then send you both the certificate and a blank FPL that can be customized to your contract needs.

NCI Contracting Consultants can check the status of your MAS Modifications. If you need assistance with the new FPL program NCI offers is offering a special program to its clients.

***** We can train you!**

Just \$250.00
(2 hr on-line interactive training)

OR

***** We can do the whole thing for you!**

Special Rates for this Modification Service...

SERVICES Companies	\$325.00 (flat rate)
PRODUCT Companies	\$325.00 (up to 100 items)
	\$450.00 (101-1000 items)
	\$750.00 (1001-10,000 items)
	\$1000.00 (over 10,000 items)